

Syllabus

1. Programme information

1.1. Institution	THE BUCHAREST UNIVERSITY OF ECONOMIC STUDIES
1.2. Faculty	Business Administration in Foreign Languages
1.3. Departments	Department of Law
1.4. Field of study	Business Administration
1.5. Cycle of studies	Master Studies
1.6. Education type	Full-time
1.7. Study programme	Entrepreneurship and Business Administration
1.8. Language of study	English
1.9. Academic year	2019-2020

2. Information on the discipline

2.1. Name	Contract law								
2.2. Code	19.0244IF1.1-0003								
2.3. Year of study	1	2.4. Semester	1	2.5. Type of assessment	Exam	2.6. Status of the discipline	O	2.7. Number of ECTS credits	6
2.8. Leaders	C(C)	lect.univ.dr. LUPULESCU Ana Maria				anamarialupulescu@yahoo.com			
	S(S)	lect.univ.dr. LUPULESCU Ana Maria				anamarialupulescu@yahoo.com			

3. Estimated Total Time

3.1. Number of weeks	14.00
3.2. Number of hours per week	3.00 of which
	C(C) 1.00
	S(S) 2.00
3.3. Total hours from curriculum	42.00 of which
	C(C) 14.00
	S(S) 28.00
3.4. Total hours of study per semester (ECTS*25)	150.00
3.5. Total hours of individual study	108.00
<i>Distribution of time for individual study</i>	
Study by the textbook, lecture notes, bibliography and student's own notes	30.00
Additional documentation in the library, on specialized online platforms and in the field	30.00
Preparation of seminars, labs, assignments, portfolios and essays	20.00
Tutorials	20.00
Examinations	6.00
Other activities	2.00

4. Prerequisites

4.1. of curriculum	• Business law; Commercial law, European Union law
4.2. of competences	• Assimilation of the fundamental principles and concepts, the appropriate jurisprudence and use of adequate legal language.

5. Conditions

for the C(C)	• Amphitheatre with minimum 100 places, blackboard, chalk and writing instruments, computer and video projector
for the S(S)	• Room with minimum 25 places, blackboard, chalk and writing instruments

6. Acquired specific competences

	C1	Identification, analysis, interpretation and development of the business management concepts in Anglo-Saxon space
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7. Objectives of the discipline

7.1. General objective	• The lecture is meant to accustom the Master students with the fundamental institution of the relation between the trade operators, especially with the contract, and with the most important and frequent contracts used by them
7.2. Specific objectives	<ul style="list-style-type: none"> • • Învățarea limbajului adecvat pentru disciplina dreptul contractelor • Învățarea principiilor și conceptelor fundamentale privind dreptul contractelor care reprezintă termenii de bază pentru toți cei care lucrează în domeniul economic • Utilizarea cunoștințelor juridice dobândite pentru a înțelege cum sunt negociate și încheiate contractele și care sunt efectele acestora în economia de piață • Învățarea despre jurisprudența instanțelor juridice, în special despre acele cazuri care au stabilit principiile fundamentale pe care se bazează utilizarea contractelor. • Dezvoltarea capacității pentru a analiza și utiliza jurisprudența diverselor instanțe juridice ca un instrument în cadrul carierei economice viitoare. • Dezvoltarea capacității pentru a înțelege textele din publicațiile juridice sau știrile mass-media privind utilizarea diverselor categorii și impactul acestora asupra activităților economice zilnice • Dezvoltarea abilităților personale pentru utilizarea eficientă a termenilor dreptului contractelor, principiilor sau jurisprudenței în situații atipice cu impact individual ca destinatar al acestor reguli. • Dezvoltarea capacității individuale pentru a formula propriile argumente care susțin ideea și pentru a lua în considerare alte puncte de vedere. • Dezvoltarea capacității individuale pentru a analiza și sintetiza cunoștințele juridice dobândite. • Dezvoltarea capacității individuale pentru a lucra individual sau într-o echipă în vederea identificării soluțiilor pentru aspecte juridice specifice produse pe durata activităților economice zilnice. • Creșterea nivelului de cultură juridică individuală, care este necesar pentru o dezvoltare profesională viitoare. • Aplicarea regulilor și valorilor eticii profesionale în zona anglo-saxonă în afaceri și îndeplinirea scopului, obiectivelor și activităților fiecărui angajat.

8. Contents

8.1. C(C)		Teaching/Work methods	Recommendations for students
1	Report contract, contract of current account, banking contracts, contracts of performance of payment services		
2	Intermediation contracts (mandate, commission), agency contract, , contract for administration of somebody's else goods, fiduciary contract	1 lectures Interactive methods; Case -study	Same as above
3	Franchising contract, transport contract, delivery contract, insurance contract	1 lectures Interactive methods; Case -study	Same as above
4	Deposit contract, consignment contract, leasing contract, factoring contract	1 lectures Interactive methods; Case -study	Same as above
5	Sell- purchase contract	1 lectures Interactive methods; Case -study	Same as above
6	Solving disputes resulted from the wrong execution or non execution of the contracts concluded by economic operators	2 lectures Interactive methods; Case -study	Same as above
7	International trade contract – specificity. The law applicable to the international trade contract.	1 lecture Interactive methods; Case -study	Same as above
8	Execution of the contract. The payment	2 lectures Interactive methods; Case -study	Same as above
9	Formation of the contract - concept, negotiation and conclusion of the contract, special clauses	2 lectures Interactive methods; Case -study	Same as above
10	The contract- concept, classification, conditions of validity, legal regime. Contractual liability	3 lectures; Interactive methods; Case -study	The students are encouraged to ask questions. The students are examined on specific chapters recommended from the bibliography

Bibliography

- Legislația în vigoare – noul Cod Civil – Legea nr. 287/2009
- P.-H. Antonmattei, J. Raynard, Droit civil. Contrats spéciaux, 3e édition, Litec, Paris, 2002, Franța
- L. Pop, I.F. Popa, S.I. Vidu, Tratat elementar de drept civil. Obligațiile, Universul Juridic, Bucuresti, 2012, România
- G. Boroî, C.A. Angheliescu, Curs de drept civil. Partea generală, Hamangiu, Bucuresti, 2011, România
- Stanciu. D. Cărpenu, Tratat de drept comercial român, Universul Juridic, Bucuresti, 2014, România
- A. Sitaru, Dreptul comerțului internațional – Tratat, Universul Juridic, Bucuresti, 2008, România
- O. Căpățână, B. Ștefănescu, Tratat de drept al comerțului internațional vol. I, Academiei, Bucuresti, 1985, România
- O. Căpățână, B. Ștefănescu, Tratat de drept al comerțului internațional vol. II, Academiei, Bucuresti, 1987, România
- L. Pop, Tratat de drept civil. Obligațiile, vol. II – Contractul, Universul Juridic, Bucuresti, 2009, România

8.2. S(S)		Teaching/Work methods	Recommendations for students
1	7. Specific aspects in relation to the sell- purchase contract	Debates. Case-study, analyze of the jurisprudence	Same as above
2	6. The applicable law for the international law contract	Group activities, case-study and debates.	Same as above
3	5. The extinctive prescription	Debates. Case-study, analyze of the jurisprudence	Same as above
4	4. The nullity of the contract	Debates. Case-study, analyze of the jurisprudence	Same as above
5	3. The validity conditions of the contract	Debates and presentation of individual reports	Same as above
6	2. Classification of contracts	Debates in groups and presentation of individual reports	The students are encouraged to ask questions
7	1. Review of the business law, commercial law and EU law concepts referring to contracts	Debates	Recommendations for the students

Bibliography

- Legislația în vigoare – noul Cod Civil – Legea nr. 287/2009
- P.-H. Antonmattei, J. Raynard, Droit civil. Contrats spéciaux, 3e édition, Litec, Paris, 2002, Franța
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- Stanciu. D. Cârpenaru, Tratat de drept comercial român, Universul Juridic, Bucuresti, 2014, România
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- O. Căpățână, B. Ștefănescu, Tratat de drept al comerțului internațional vol. II, Academiei, Bucuresti, 1987, România
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9. Corroboration of the contents of the discipline with the expectations of the representatives of the epistemic community, of the professional associations and representative employers in the field associated with the programme

Discussing the content of the subject matter with professional associations, university institutes, with specialized institutes and business environment.

10. Assessment

Type of activity	Assessment criteria	Assessment methods	Percentage in the final grade
10.1. C(C)	Active participation in lecture debates and activities	Questions and Oral examination	10.00
10.2. C(C)	Homework	Examination of written papers	10.00
10.3. S(S)	Assimilation of knowledge and understanding the concepts	Oral examination	20.00
10.4. Final assessment	Level of knowledge acquired	Exam	60.00
10.5. Modality of grading	Whole notes 1-10		

10.6. Minimum standard of performance

• Solving a case-study

Date of listing,
12/17/2019

Signature of the discipline leaders,

Date of approval in the
department

Signature of the Department Director,